









# How to use the Maintenance, Repair & Operations Purchasing Channel

Federal agencies now have a fast and effective way to purchase maintenance, repair and operations supplies at notably discounted prices. The government-wide Maintenance, Repair & Operations (MRO) strategic sourcing solution offers an opportunity for notable savings by federal agencies. Average purchasing channel prices are 12 percent lower than what is currently found within the federal government marketplace. Additional discounts also may become available once government-wide cumulative purchasing thresholds are reached.

In order to streamline the product catalog and ensure lower prices, GSA has grouped MRO products into three categories: *Hardware*; *Tools and Tool Cabinets*; and *Paints*, *Adhesives and Sealants*. Within the three categories, a broad range of products are available, including standard and specialty parts, hand and power tools, drills, tool cabinets, nuts, bolts, hoses and valves, paints, paint brushes, safety equipment, and portable generators. In addition to better pricing, GSA has made the *process* of buying hardware products easier. There is less product duplication and, by streamlining the number of contractors, comparison shopping will be simpler. Plus, direct delivery will make shipping more prompt and cost-effective.

# **Purchasing options**

#### Direct ordering from contractors

Agencies can order direct from the MRO contractor websites, by phone or fax, and at brick and mortar store locations with a GSA SmartPay2® or government purchase card. The blanket purchase agreements (BPAs) have a \$25 minimum purchase requirement. If an order totals less than \$25, some contractors may impose a service fee on that order. \*See Contractor Information table on reverse to find a listing of ordering information and applicable ordering fees.

### GSA Advantage!®

Through www.gsaadvantage.gov, agencies have access to the wide range of maintenance, repair and operations supplies under the MRO purchasing channel BPAs. Customers will receive BPA pricing by placing orders directly through *GSA Advantage!*® using their GSA SmartPay2® or government purchase card, and orders will be shipped direct to the buyer. Orders totaling less than \$25 or using expedited shipping must be placed directly with the contractor.

#### U.S. Department of Defense EMALL

The MRO purchasing channel BPA pricing is also available through the U.S. Department of Defense's EMALL. Orders totaling less than \$25 must be placed directly with the contractor.

## ReverseAuctions<sup>SM</sup> through GSA eBuy

With ReverseAuctions<sup>SM</sup>, MRO contractors compete one-on-one for agency business. Through www.reverseauctions.gsa.gov, authorized ordering activity personnel submit a solicitation, then contractors under the MRO purchasing channel BPAs can submit bids that compete off of each other's submitted pricing.

An award can then be made to the lowest bidder if it meets the solicitation's terms and conditions and is technically acceptable. Ordering activity personnel will need a valid GSA eBuy user name and password to use this site.



MRO Purchasing Channel Contractor Information and Selected Product Categories							
Contractor Name (and min. order fee, if applicable)	Socio- Economic Status	BPA number	Ordering Information		Product Category		
			Phone and Fax	Website	Hardware	Tools and Tool Cabinets	Paints, Adhesives and Sealants
Capitol Supply, Inc. Under \$25 fee: \$15.00	SB	GS-23F-BA005	Phone 1 (888) 485-5001 Fax 1 (954) 485-0407	www.capitolsupply.com/gov	x		
Complete Packaging and Shipping Supplies Inc. Under \$25 fee: \$3.95	SB	GS-23F-BA017	Phone 1 (800) 269-7872 Fax 1 (516) 546-0764	www.completesupplyusa.com	х		
Document Imaging Dimensions Under \$25 fee: \$0	WOSB	GS-23F-BA016	Phone 1 (877) 934-3462 Fax 1 (630) 553-3877	www.fssibpa.com	Х		
Galaxie Defense Marketing Services Under \$25 fee: \$7.50	SDVOSB	GS-23F-BA006	Phone 1 (888) 711-3427 Fax 1 (619) 299-9955	www.galaxiemgmt.com	x		
Noble Supply & Logistics Under \$25 fee: \$0	SB	GS-23F-BA008	Phone 1 (877) 999-1911	www.noblegov.com	х	Х	Х
Premier & Companies, Inc. Under \$25 fee: \$10.00	SB	GS-23F-BA009	Phone 1 (866) 412-2472	www.premierandcompanies.com	х	Х	
The Office Group, Inc. <i>Under \$25 fee: \$0</i>	WOSB	GS-23F-BA012	Phone 1 (888) 767-9833 Fax 1 (757) 868-0507	www.theofficestore.com	х	Х	Х
Wrigglesworth Enterprises, Inc. Under \$25 fee: \$0	WOSB	GS-23F-BA014	Phone 1 (910) 395-1904 Fax 1 (910) 395-0026	www.wesourceusa.com	Х		
W.W. Grainger, Inc. Under \$25 fee: \$0	Other than small	GS-23F-BA015	Phone 1 (800) 472-4643	www.grainger.com	х	X	Х

#### Key for the Socio-Economic labels:

SB: Small Business

WOSB: Small Woman-Owned Business

SDB: Small Disadvantaged Business

SDVOSB: Service Disabled Veteran-Owned Small Business

## For more information

Visit www.gsa.gov/fssimro to view additional information, including a detailed ordering guide, schedule of monthly live webinars, and an on-demand training video. You also can contact GSA at fssi.mro@gsa.gov or call the GSA National Customer Service Center toll-free at 1 (800) 488-3111 with inquiries or if you'd like to schedule an individual agency training session.